



## Tender published

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## Assignment

Consultancy for Latin America Climate Resilient Coffee Facility

## **Questions received**

Until 15 October 2024, IDH received questions and provide responses below:

- **Q**: Could you inform me about the maximum budget available?
- **Q**: Could you provide us with an indication of the budget range that IDH has envisaged for this consultancy assignment?
- A: For this assignment (package A on coffee companies/traders and B on farmers), we expect to receive proposals within the range of EUR 20,000 EUR 25,000.

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- **Q**: What are IDH (Invest)'s long-term plans with this Climate Resilient Coffee Facility?
- **Q**: How much scope for follow-up work with a consultancy does IDH envision after this short-term proposal?
- **A**: The longer terms plans, the scope for potential follow-up work and skillsets are reflected in the Annex 2 of this Terms of Reference. Please see <a href="here">here</a>.

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**Q**: For assessing farmers' willingness, appetite, and capacity to uptake financial products for climate resilience:

What specific methods or tools are preferred to assess the willingness and capacity of farmers (e.g., surveys, interviews, case studies)?

**A**: We welcome a variety of approaches, including the ones mentioned, with a focus on gaining a practical, on-the-ground understanding.

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- **Q**: Should this assessment focus on specific regions or types of farmers within Colombia, or is a broad approach required?
- A: The region and type of farmers would be defined in and flow from Section A of this assignment.

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**Q**: For proposing financeable and measurable interventions/credit products:

What criteria should be used to ensure that the proposed interventions and credit products are both financeable and measurable?

To what extent should the proposed pathways involve collaborations with existing financial institutions, and are there any specific financial service providers that should be targeted?

**A:** Criteria should reflect interventions that can be taken up by an (existing) Finance Service Provider(s) and measured in terms of climate & nature benefits, linked to Section A. Both can be further illustrated in Sections C, D and F in the "potential follow-ups for the assignment", as referred to in Annex 2.





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**Q**: For identifying pathways for financial services players to plug financing gaps: Should the recommendations focus on short-term solutions or long-term systemic changes to enable access to climate-resilience financing?

**A**: Recommendations should focus on pragmatic solutions that can be implemented and increase the availability of climate resilience financing for smallholders.

